



Paul Fawcett CFP, CLU, CHS, EPC

Paul Fawcett has been in the insurance industry in a variety of capacities for over 24 years. He has worked as a Sales manager for disability insurance, sold a variety of insurance solutions to the general public, and worked as a Life manager and Broker manager, assisting advisors in their day to day business.

He has been involved in product development, sales and concept training, Advisor mentoring and recruitment of Advisors into the Insurance business.

Paul holds a Bachelor of Arts degree from the University of Waterloo. Within the insurance industry, he has obtained his Certified Financial Planning designation, Chartered Life Underwriter designation and the Elder Planning Counsellor designation and has a Certified Health Insurance Specialist designation. He is working on his Tax and Estate Planning (TEP) designation this year.

Paul is past president of Advocis Edmonton and was previously the Program Coordinator for Advocis on a Provincial and local level.

When requested by local associations and insurance groups, he volunteers his time to present to Advisors on a variety of concepts that are industry specific.

Paul is now the Director of Advanced Sales at PPI Solutions in Edmonton.